



GSA Schedule MAS

Federal Acquisition Service
Authorized Federal Supply Schedule Price List

Schedule Title

Employee Relocation Solution

FSC Group

V301 / SIN(s) 531 (Schedule MAS)

Contract Number: 47QMCB25D0003

For more information on ordering from Federal Supply Schedules click on FSS Schedules at fss.gsa.gov

Contract Period: January 23, 2025 through January 22, 2030

Lexicon Government Services LLC

815 S. Main Street Jacksonville, FL 32207 Telephone: 203.733.5596 www.sterlinglexicon.com

Contract Administrator Fadia Kek, CRP, GMS

6 Armstrong Road Shelton, CT 06484 Direct +1.203.733.5596 Fax +1.904.390.7134

Email: Fadia.Kek@sterlinglexicon.com

Business Size: Large

DUNS #: 610542396



Customer Information Page

- 1a. SIN 531 Employee Relocation Solution
- 1b. For all pricing questions refer to Contract 47QMCB25D0003 at www.gsaadvantage.com or call

Lexicon relocation at 203-733-5596

- 1c. Does not apply to this contract
- 2. Maximum order: \$1,000,000
- 3. Minimum order: \$100
- 4. Geographic coverage (delivery area): Fifty (50) United States and United States Possessions
- 5. Point(s) of production (city, county, and state, or foreign country): Jacksonville, Duval, FL 32207 and Shelton, Fairfield, CT 06484
- 6. Discount from list prices or statement of net prices: All prices shown are net, discounted prices to the government
- 7. Quantity discounts: Call Lexicon Government Services
- 8. Prompt Payment Terms- Net 30 days
- 9a. Notification whether Government purchase cards are accepted at or below the micro-purchase threshold. Accepted
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micropurchase threshold. Accepted
- 10. Foreign items: Not Applicable
- 11a. Time of Delivery. Specified in contract 47QMCB25D0003
- 11b. Expedited delivery: Not applicable
- 11c. Overnight and 2-day delivery: Not applicable
- 11d. Urgent Requirements: See contract clause I-FSS-14-B. Not applicable
- 12. F.O.B point(s): Not applicable





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13a. Ordering address(es): Lexicon Government Services LLC

Government Initiation Team

6 Armstrong Road Shelton, CT 06484

(866) 779- 4396 or 203-733-5596

13b. Ordering Procedures: Phone: (866) 779-4396 or 203-733-5596

On-line: fadia.kek@sterlinglexicon.com

14. Payment address(es):

TRUIST BANK

Wire remittance: 76 S. Laura Street

Jacksonville, FL 32202 ABA#: 061 000 104

For credit to: Lexicon Government Services LLC

Account# 100 013 199 6802

Mail and Overnight Delivery: 815 S. Main Street

Attn: Lexicon Government Services Accounts Receivable

Jacksonville, FL 32207

15. Warranty provision: Not applicable

16. Export packing charges: Not applicable

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro purchase level): Not applicable

18. Terms and conditions of rental, maintenance, and repair: Not applicable

19. Terms and conditions of installation: Not applicable

20. Terms and conditions of repair parts: Not applicable

20a. Terms and conditions for any other services: Not applicable

21. List of services and distribution points: Not applicable

22. List of participating dealers: Not applicable

23. Preventative maintenance- Not applicable

24a. Special attributes such as environmental attributes: Not applicable



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- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details and be found: Information is available. Please contact Contract Administrator
- 25. SAM UEI: QRKKLRLFQMB1
- 26. Notification regarding registration in System for Award Management (SAM) www.sam.gov. Previously Central Contract Registration (CCR) database: Registered and valid until **November 22, 2025**.



GSA Pricing Grid – SIN 531 Employee Relocation Solution Effective 01.23.2025

Pricing Option	Home Sale Program Type	Up to \$99,000	\$100,000 - \$499,000	\$500,000 - \$749,000	Over \$750,000
Option 1	Full Choice: Mortgage Payoff				
	Appraised Value Sale	27.96% (\$15,000 min)	27.96%	25.95%	25.95%
	Amended Value Sale	12.95% (\$9,000 min)	12.95%	12.95%	12.95%
Option 2	Full Choice: Delayed Mortgage				
	Payoff				
	Appraised Value Sale	27.51% (\$14,500 min)	27.51%	25.50%	25.50%
	Amended Value Sale	12.50% (\$8,100 min)	12.50%	12.50%	12.50%
Option 3	Managed: Mortgage Payoff				
	Appraised Value Sale	27.06% (\$14,000 min)	27.06%	24.95%	24.95%
	Amended Value Sale	11.50% (\$8,300 min)	11.50%	11.50%	11.50%
Option 4	Managed: Delayed Mortgage				
	Payoff				
	Appraised Value Sale	26.61% (\$13,500 min)	26.61%	24.50%	24.50%
	Amended Value Sale	11.05% (\$8,000 min)	11.05%	11.05%	11.05%

Discounts from Base Pricing for Excluding Pre-payment Penalties and/or Double Deed Recording Fees and to Delay Appraisals (expressed as percentage of Appraised or Amended Value or Flat Fees):

Percentage Discount if Excluding Pre-payment Penalties from Base Pricing: 1.0%

Percentage Discount if Excluding Double Deed Recording Fees from Base Pricing: 1.5%

Discount If Ordering Agency Implements 30-Day Delayed Appraisal as Policy: 0.4% or \$______Flat Fee



Pricing Option 1: Full Choice Home Sale with Mortgage Payoff

Shall mean that the following elements are in place:

- Employee has choice of real estate agent in both old and new locations;
- Employee may have listed home previously via a "For Sale by Owner" or other listing arrangement;
- Appraisals are performed upon Authorization;
- Employee will select Designated Certified Appraisers from list provided by Contractor;
- Appraised Value Offer Period is for a period of 60 days, but may be increased up to 90 days by the ordering agency
- Employee may accept Appraised Value Offer at any time during offer period;
- Mortgage Payoff required at time of acquisition;
- Employee mortgage counseling for new home purchase not required; and
- Employee has choice of mortgage supplier.

Pricing Option 2: Full Choice Home Sale with Delayed Mortgage Payoff

Shall mean that the following elements are in place:

- Employee has choice of real estate agent in old and new location;
- Employee may have listed home previously via a "For Sale by Owner" or other listing arrangement;
- Appraisals are performed upon Authorization;
- Employee will select Designated Certified Appraisers from list provided by Contractor;
- Appraised Value Offer Period is for a period of 60 days, but may be increased up to 90 days by the ordering agency;
- Employee may accept Appraised Value Offer at any time during Offer Period;
- Employee mortgage counseling for new home purchase not required;
- Employee has choice of mortgage supplier; and
- Mortgage payoff is not required at time of acquisition; however, the Contractor is required to comply with provisions outlined under Mortgage Servicing.

Pricing Option 3: Managed Home Sale with Mortgage Payoff

Includes the following elements:

- Employee is REQUIRED to use a Contractor recommended real estate agent in BOTH old and new locations (if employee opts to purchase in the destination area within six (6) months of closing on the home in the origin location);
- Home must NOT have been listed previously by the Employee with another agent or as a "For Sale by Owner" within the last six (6) months;
- Appraisals may be delayed for up to 30 days from date of Authorization. Pricing provided in the grid below, however, should assume appraisals are not delayed; discount from the maximum fixed percentage rate, if any, should be specified in the appropriate section below;
- Employee will select Designated Certified Appraisers from list provided by Contractor;
- Employee list price not to exceed 105% of the average of two Broker Market Analyses or the Appraised Value Offer;



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- Mandatory Marketing Period will be a minimum of 60 days prior to acceptance of Appraised Value Offer;
- Appraised Value Offer Period is for a period of 60 days, but may be increased up to 90 days by the ordering agency;
- All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offers lower than Appraised Value Offer (in which case, Employee will accept the Contractor's Appraised Value Offer and the Contractor will acquire the property at the buyer's lower price);
- Employee mortgage counseling for new home purchase required;
- Employee has choice of mortgage supplier; and
- Mortgage Payoff required at time of Contractor acquisition into inventory.

Pricing Option 4: Managed Home Sale with Delayed Mortgage Payoff

Includes the following elements:

- Employee is REQUIRED to use a Contractor recommended real estate agent in BOTH old and new locations (if employee opts to purchase in the destination area within six (6) months of closing on the home in the origin location);
- Home must NOT have been listed previously by the Employee with another agent or as a "For Sale by Owner" within the last six (6) months;
- Appraisals may be delayed for up to 30 days from date of Authorization. Pricing provided in the grid below, however, should assume appraisals are not delayed; discount from the maximum fixed percentage rate, if any, should be specified in the appropriate section below;
- Employee will select Designated Certified Appraiser from list provided by Contractor;
- Employee list price not to exceed 105% of the average of two Broker Market Analyses or the Appraised Value Offer;
- Mandatory Marketing Period will be a minimum of 60 days prior to acceptance of Appraised Value Offer:
- Appraised Value Offer Period is for a period of 60 days, but may be increased up to 90 days by the ordering agency;
- All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offers lower than Appraised Value Offer (in which case, Employee will accept the Contractor's Appraised Value Offer and the Contractor will acquire the property at the buyer's lower price);
- Employee mortgage counseling for new home purchase required;
- Employee has choice of mortgage supplier; and
- Mortgage Payoff is not required at time of acquisition; however, the Contractor is required to comply with provisions outlined under Mortgage Servicing.

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GSA Pricing Grid – SIN 531 Employee Relocation Solution Effective 01.23.2025

Service	Pricing		
Closing Assistance	\$1,500 management fee for all home values. Agency will be billed all direct costs associated with the sale and closing of the home.		
Leasing Fee for Tenant Procurement Services - New Tenant (% of gross initial term of rent)	Flat Fee: 10% of initial term of lease		
Leasing Fee for Tenant Procurement Services - Lease Renewal (% of one month's rent)"	Flat Fee: 10% of one month's rent		
Property Management	Flat Fee: \$550 per month		
Property Inspection Fee	included in Property Management Fee		
Training	No fee; Travel Reimbursement per FTR		
Entitlement Counseling Only	\$300 per employee		
Rental Assistance	Basic - No Fee Enhanced - \$500 half day; \$850 full day		
Customized Management Reports	No Fee		
Custom Program Materials	No Fee		



GSA Pricing Grid - Standard BVO Home Sale Services Base Pricing – SIN 531 Employee Relocation Solution Effective 01.23.2025

Pricing Option	Home Sale Program Type	Up to \$99,000	\$100,000 - \$499,000	\$500,000 - \$749,000	Over \$750,000
Option 1	Full Choice: Mortgage Payoff				
	Standard Buyer Value Option	12.75% (\$15,000 min)	12.75%	12.75%	12.75%
	Sale Fall-Through - No Rebill	15.50% (\$9,000 min)	15.50%	15.50%	15.50%
Option 2	Full Choice: Delayed Mortgage Payoff				
	Standard Buyer Value Option	12.75% (\$15,000 min)	12.75%	12.75%	12.75%
	Sale Fall-Through - No Rebill	15.50% (\$9,000 min)	15.50%	15.50%	15.50%
Option 3	Managed: Mortgage Payoff				
	Standard Buyer Value Option	10.75% (\$9,000 min)	10.75%	10.75%	10.75%
	Sale Fall-Through - No Rebill	14.50% (\$15,000 min)	14.50%	14.50%	14.50%
Option 4	Managed: Delayed Mortgage Payoff				
	Standard Buyer Value Option	10.75% (\$9,000 min)	10.75%	10.75%	10.75%
	Sale Fall-Through - No Rebill	14.50% (\$15,000 min)	14.50%	14.50%	14.50%

Lexicon maintains one BVO fixed fee client that has a mandatory network usage requirement and a rate of 9.75%. That contract does not require Lexicon to absorb any prepayment penalties so therefore price to the government is reflective of the 1% value of that requirement. If the government excludes that requirement net pricing will be the same at 9.75%.

Discounts from Base Pricing for Excluding Pre-payment Penalties and/or Double Deed Recording Fees and to Delay Appraisals (expressed as percentage of Appraised or Amended Value or Flat Fees):

Percentage Discount if Excluding Pre-payment Penalties from Base Pricing: 1.0%

Percentage Discount if Excluding Double Deed Recording Fees from Base Pricing: 0.5%

Discount If Ordering Agency Implements 30-Day Delayed Appraisal as Policy: NA% or \$_____Flat Fee



BVO Pricing Option 1: Full Choice Home Sale with Mortgage Payoff

Shall mean that the following elements are in place:

- Employee has choice of real estate agent in old and new location;
- Employee may have listed home previously via a "For Sale by Owner" or other listing arrangement;
- Employee mortgage counseling for new home purchase not required;
- Employee has choice of mortgage supplier; and
- If sale to outside buyer falls through, mortgage payoff required at time of acquisition.

BVO Pricing Option 2: Full Choice Home Sale with Delayed Mortgage Payoff

Shall mean that the following elements are in place:

- Employee has choice of real estate agent in old and new location;
- Employee may have listed home previously via a "For Sale by Owner" or other listing arrangement;
- Employee mortgage counseling for new home purchase not required;
- Employee has choice of mortgage supplier; and
- If sale to outside buyer falls through, mortgage payoff will not be required at time of acquisition, however, the Contractor is required to comply with provisions outlined under Mortgage Assumption.

BVO Pricing Option 3: Managed Home Sale with Mortgage Payoff

Includes the following elements:

- Employee is REQUIRED to use a Contractor recommended real estate agent in both old and new locations;
- Employee list price not to exceed 105% of Broker Market Analysis;
- All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offer lower than BMA Anticipated Sale Price;
- Employee mortgage counseling for new home purchase required;
- Employee has choice of mortgage supplier; and
- If sale to outside buyer falls through, Mortgage Payoff required at time of acquisition into inventory.

BVO Pricing Option 4: Managed Home Sale with Delayed Mortgage Payoff

Includes the following elements:

- Employee is REQUIRED to use a Contractor recommended real estate agent in both old and new locations;
- Employee list price not to exceed 105% of Broker Market Analysis;
- All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offer lower than BMA Anticipated Sale Price;
- Employee mortgage counseling for new home purchase required;
- Employee has choice of mortgage supplier; and
- If sale to outside buyer falls through, Mortgage Payoff will not be required at time of acquisition, however, the Contractor shall be required to comply with provisions outlined under Mortgage Assumption.



GSA Pricing Grid - Special Handling Home Sale Services Base Pricing- SIN 531 Employee Relocation Solution Effective 01.23.2025

Pricing Option	Home Sale Program Type	Up to \$99,000	\$100,000 - \$499,000	\$500,000 - \$749,000	Over \$750,000
Option 1	Full Choice: Mortgage Payoff				
	Appraised Value Sale	29.95% (\$15,000 min)	29.95%	29.95%	29.95%
	Amended Value Sale	12.95% (\$9,000 min)	12.95%	12.95%	12.95%
Option 2	Full Choice: Delayed Mortgage Payoff				
	Appraised Value Sale	29.50% (\$15,000 min)	29.50%	29.50%	29.50%
	Amended Value Sale	12.95% (\$9,000 min)	12.95%	12.95%	12.95%

Discounts from Base Pricing for Excluding Pre-payment Penalties and/or Double Deed Recording Fees and to Delay Appraisals (expressed as percentage of Appraised or Amended Value or Flat Fees):

Percentage Discount if Excluding Pre-payment Penalties from Base Pricing: 1.0%

Percentage Discount if Excluding Double Deed Recording Fees from Base Pricing: 1.5%

Discount If Ordering Agency Implements 30-Day Delayed Appraisal as Policy: 0.4% or \$_____Flat Fee



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Criteria utilized to determine special properties:

- Homes with Appraised Values in excess of \$1,000,000
- Homes in remote areas (greater than 10 miles from the nearest SMSA of 50,000 or more population)
 or homes not accessible by automobile throughout the year or that require use of boats, airplanes or
 specially equipped automobiles to access the property
- Homes with lot sizes that are uncommon for the area (e.g., lots in excess 5 acres in a metropolitan area), income producing properties, and other situations where the employee is authorized relocation allowances on a pro rata basis;
- Homes with repair requirements in excess of 5% of the property value as determined by the Broker's Market Analysis (BMA) ordered by Contractor;
- Homes where the owner is in foreclosure;
- Homes with unique attributes or features highly unusual for the market, e.g. earth-bermed homes, homes with alternative energy systems, etc.
- Homes rehabilitated from mold, radon, other toxic substances

Special Handling Pricing Option 1: Managed Home Sale with Mortgage Payoff

Includes the following elements:

- Employee is REQUIRED to use a Contractor recommended real estate agent in both old and new locations;
- Appraisals may be delayed for up to 30 days from date of Authorization;
- Employee will select Designated Certified Appraiser from list provided by Contractor;
- Employee list price not to exceed 105% of Broker Market Analysis or Appraised Value Offer;
- Mandatory Marketing Period will be a minimum of 60 days prior to acceptance of Appraised Value Offer:
- Appraised Value Offer Period is for a period of 60 days, but may be increased up to 90 days by the ordering agency;
- All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offer lower than Appraised Value Offer;
- Employee mortgage counseling for new home purchase required;
- Employee has choice of mortgage supplier; and
- Mortgage Payoff required at time of acquisition into inventory.

Special Handling Pricing Option 2: Managed Home Sale with Delayed Mortgage Payoff

Includes the following elements:

- Employee is REQUIRED to use a Contractor recommended real estate agent in both old and new locations;
- Appraisals may be delayed for up to 30 days from date of Authorization;
- Employee will select Designated Certified Appraiser from list provided by Contractor;



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- Employee list price not to exceed 105% of Broker Market Analysis or Appraised Value Offer;
- Mandatory Marketing Period will be a minimum of 60 days prior to acceptance of Appraised Value Offer;
- Appraised Value Offer Period is for a period of 60 days, but may be increased up to 90 days by the ordering agency;
- All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offer lower than Appraised Value Offer;
- Employee mortgage counseling for new home purchase required;
- Employee has choice of mortgage supplier; and
- Mortgage Payoff will not be required at time of acquisition. However, the Contractor shall be required to comply with provisions outlined under Mortgage Assumption.



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SIN 531 Employee Relocation Solution

With a parental history in the transportation and logistics industry, no other relocation provider has more in-house experience in the administration and management of the movement of personal effects and household goods for corporate employees on the move. Our stringent carrier selection and quality training processes, single-source service delivery by a dedicated relocation counselor and leveraged contract negotiations, provides our clients and their relocating employees' with a seamless and cost-effective solution to this critical part of relocation.

The Lexicon Counselor will oversee and coordinate the household goods shipment process through the van line's Move Coordinator/household goods specialist. We utilize van line agents who follow a comprehensive move coordination process. The Lexicon Counselor remains the employee's primary contact and ensures the household goods contact and process information is available in our on-line system. The van lines Move Coordinator is available to the employee enabling the employee to be in touch directly when the need arises. This structure also facilitates communication with the van operator who plays a critical role in the success of the physical move.

TDRS	Government Rate		
Domestic Move Management Fee	\$495		
International Move Management Fee	\$495		



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About Lexicon

Lexicon Relocation, a privately-held firm, is a leading provider in the administration and delivery of relocation benefits and global assignment services whose headquarters are located in Jacksonville, Florida, USA. We began our business in 1993 in a supporting role to clients of our parent companies (The Suddath Companies and The Planes Companies), two of the nation's largest providers of transportation (United Van Lines Agents) and logistics services. Their clients were seeking a single-source supplier that could administer and manage all third party services associated with employee relocation. Lexicon provides a complete menu of services to more than 150 companies around the world who relocate their employees for business purposes, facilitating more than 5,300 moves in 2011. Our staff of more than 150 relocation professionals support our clients from offices located in Jacksonville, FL; Cincinnati, OH; Shelton, CT; Atlanta, GA and Irvine, CA. With flexibility in mind, Lexicon prides itself on granting its clients the power to choose from a diverse array of vendor and suppliers.

Through its own offices and agency partnerships in more than 160 countries, Lexicon provides global mobility services and assignment management worldwide by combining high touch personal service with today's corporate goals of speed, efficiency and cost savings. Lexicon employs state of the art technology with a very high quality, customer centric service philosophy producing industry leading performance results and acclaimed customer satisfaction. In fact, a cornerstone of Lexicon's business philosophy is to provide every client and transferring employee with a single point of contact through their appointed counselor 24 hours a day, seven days a week and 365 days a year.